

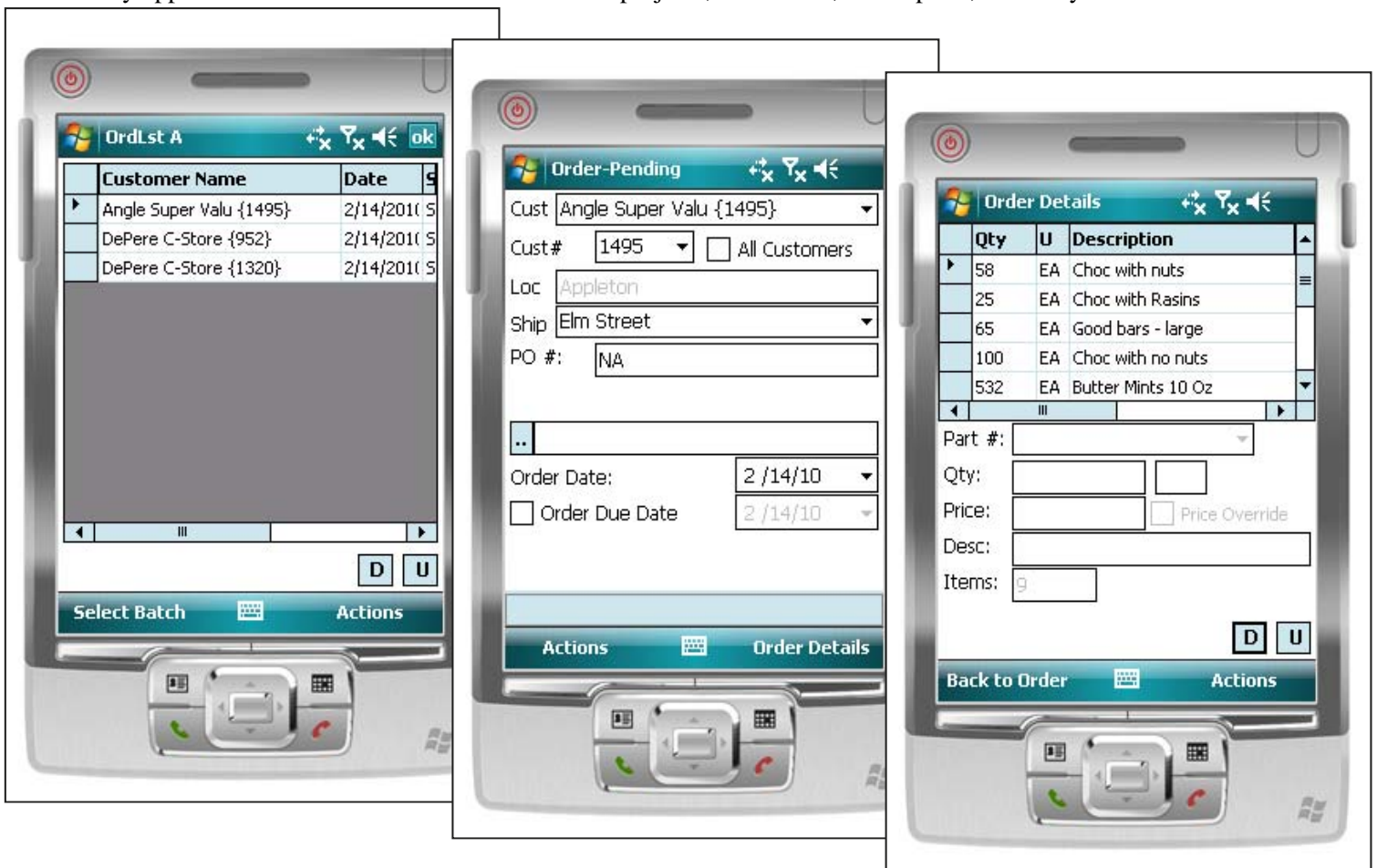
# Mobile Solution

Mobile solutions give field personnel and traveling executives quicker access to important information so that better decisions can be made - and mobile solutions will streamline processes such as placing orders. Companies need to leverage mobile technologies to stay competitive. Benefits of using mobile technologies include:

- Quick and convenient access to valuable information
- Fewer data entry mistakes because the data is entered once
- Data can be uploaded to the ERP system in real-time saving time and expediting the process
- It connects field personnel with the main office and improves communications

## Mobile Solution Developed and Deployed by Dynamic Consulting

Here is an example of a mobile 'Sales Order Entry' solution—however; this type of technology can be applied to many applications such as data collection for field projects, sales leads, KPI reports, or surveys.



This mobile application was designed to allow salespeople to enter and review new orders while visiting their customers – with or without an Internet connection. Once the orders are ready, the salespeople click a button to upload all or some of their orders to the ERP system. In addition, the application notifies the salesperson if the customer has unpaid invoices – and the salesperson can review shipped orders for the customer. Plus – when the application is enhanced, the mobile application is distributed over the Internet using the same connection for uploading orders eliminating the need for the salesperson to visit the office for upgrades.